

Press Release For Immediate circulation

| BSE: 500160 | NSE: GTL | Reuters: GTL.BO & GTL.NS | Bloomberg: GTS.IN |
|--------------------|-----------------|--------------------------|--------------------------|
| | | | |

Consolidated results for the guarter ended Sept 30, 2008

- Consolidated Revenue from Global Operations was Rs. 492.44 Crores for the quarter ended September 30, 2008 as against Rs. 393.63 Crores (Post adjustment for discontinued businesses revenue) for the corresponding quarter in the previous year, recording an Y-o-Y growth of 25%
- EBIDTA for the quarter ended September 30, 2008 was Rs. 76.43 Crores as against Rs. 59.71 Crores (Post adjustment for discontinued businesses Operating profit) for the corresponding quarter in the previous year recording Y-o-Y growth of 28%
- Net Profit for the guarter ended September 30, 2008 was Rs. 42.36 Crores as against Rs. 30.20 Crores (Post adjustment for discontinued businessess Net profit) for the corresponding quarter in the previous year recording a Y-o-Y growth of 40%

Mumbai, October 16, 2008

GTL Limited (GTL) today announced audited results of the Company (including its international subsidiaries on consolidated basis) for the quarter ended September 30, 2008. The Company continues to focus on Network Services business and provides Network Planning & Design, Network Deployment, Network Operations & Maintenance, Infrastructure Management, Energy Management & Professional Services to Telecom Operators & Original Equipment Manufacturers (OEMs) in over 36 countries.



The Gross Profit for the quarter was Rs. 125.45 Crores (25.47% of revenue) as against Rs. 96.91 Crores (24.61% of revenue) during the corresponding guarter in

the previous year.

The Selling & Marketing Expenses decreased to 2.50% of revenue (Rs. 12.35 Crores)

in the current quarter from 3.06% of revenue (Rs. 12.05 Crores) in the

corresponding period for the previous year. Administration Expenses increased to

7.44% of revenue (Rs. 36.67 Crores) as against 6.38% of revenue (Rs. 25.15

Crores) in the corresponding period for the previous year on account of expansion in

international operations.

Depreciation charged for the quarter stood at Rs. 13.82 Crores as against Rs 10.07

Crores in the corresponding quarter of last financial year. The Company accounted

for a profit of Rs. 1.40 Crores as against a loss of Rs. 4.82 Crores in the

corresponding quarter of the previous year, under Other Income.

Business Partnership

GTL has entered into a 'Master Authorised Services Provider' (MASP) agreement with

Ericsson (UK) to provide Managed Network services in UK.

Awards & Recognition

GTL continues to operate and grow in a sustainable manner and strives to achieve its

business goals within the scope of 'Triple bottom line' approach, wherein focus is

attributed to People, Planet and Profit. The company's activities in the field of Talent

Management and Training, Environmental concern and Business excellence

appreciated and the company was honoured with the following awards and

recognitions in the quarter:

a) Golden Peacock Training award

GTL received the prestigious Golden Peacock National Training Award 2008, for the

emphasis placed on training its employees and the Talent Management System

adopted by the company.

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b) Greentech Environment Excellence Award

GTL received the prestigious Greentech Environment Excellence Silver Award 2008 in

the Infrastructure Sector, for its outstanding and continuous efforts in reducing the

consumption of resources like Electricity, Water and Paper as part of its Environment

Management System.

c) ET500 2008 Rankings

GTL has featured amongst the Top 250 companies in India and amongst the top 100

wealth creators in the ET 500 2008 rankings

GTL Foundation, the arm which channelises the CSR activities of the Global Group,

has set up its second Advanced Computer Center in Mumbai. As part of GTL's CSR

initiative "Netra", the Lab has been set up for training the visually challenged to

become software programmers. Around 150 blind persons have been trained so far.

Manpower at GTL

The total manpower of the Company stood at 5,647 as on September 30, 2008, as

against 3,464 in the corresponding period ended September 30, 2007. The increase

in the manpower was on account of acquisitions made during the financial year and

increase in scale of operations.

About GTL Limited

GL BAL Group Enterprise

GTL, a Global Group Enterprise, is a leading Network Services company, offering

services and solutions to address the Network Life Cycle requirements of Telecom

Carriers and Technology providers (OEMs).

Global Holding Corporation Pvt. Ltd. is the holding company of "Global Group" that

has 5 operating companies, two of which are listed on Indian Stock Exchanges. The

group has executed projects across 36 countries, Revenues in excess of US \$601

Million and Balance sheet size of over US \$1.7 Billion. It employs more than 13,125

professionals of 22 nationalities and supports 18 social causes.

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For over 2 decades Global Group has been partnering with leading telecom operators and OEMs offering its expertise in wireless communications. From 2G Networks to 3G and 4G, from WiMAX to IPTV, Global group provides complete life-cycle solutions around Network Services. The services include Network Planning and Design, Network Deployment, Network Operations and Maintenance, Infrastructure Management, Energy Management and Professional services.

GTL Infrastructure Limited, a Global Group Enterprise is engineering a Pan India network of over 23,700 towers that are being shared among the Telecom Operators. The Towers located across Semi Urban and rural India will help bringing in connectivity at affordable prices to the poorest of poor, creating a positive impact on Indian economy. By 2011, the Group plans to Erect, Engineer and Manage 100,000 Cell Sites across 150 Networks. These Networks are expected to connect more than 100 million subscribers in 50 countries across the world.

Global Group Enterprises have received more than 20 accolades and awards for excellence in Business, Corporate Social Responsibility, Corporate Governance, Human Resources and Entrepreneurship. The group flagship company GTL Limited features amongst Top 10 in the Standard & Poor's ESG India Index, is the recipient of Golden Peacock Global Award for Corporate Governance 2007 and Golden Peacock Innovation Award for CSR.

For any further information & queries:

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Safe Harbor:

This press release may contain predictions, estimates or other information regarding the Company's operations, which are forward looking in nature. While these forward looking statements represent our best current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially and may involve risk and uncertainty. This press release is prepared for general purposes only and does not have any regard to the specific investment objectives, financial situation and particular needs of any specific person. No liability for any loss will arise with the company as a result of the action taken on the basis of information contained herein. For a discussion of the risks and uncertainties that may cause results to differ, you should review GTL Limited's filings with stock exchanges, including the annual report and quarterly disclosures.





GTL Limited

AUDITED FINANCIAL RESULTS FOR THE PERIOD ENDED SEPTEMBER, 2008

Rs. in Lacs.

| Consolidated | | | Stand Alone - Parent Company | | | | | | | |
|--|--------------|------------|------------------------------|------------|--|---------------------------|------------|------------|------------|-------------|
| Quarter ended Half year ended Year ended | | | Ouarter ended | | Half vear ended | | Year ended | | | |
| | September,30 | | ber ,30 | 31st March | Particulars | | nber,30 | | 1ber ,30 | 31st March |
| | , | • | • | 80 | | | | • | • | 08 |
| 2008 | 2007 | 2008 | 2007 | A d'A d | | 2008 | 2007 | 2008 | 2007 | A d'h d |
| Audited | Audited | Audited | Audited | Audited | | Audited | Unaudited | Audited | Audited | Audited |
| | | | | | Net Sales & Services | | | | | |
| 14,331.36 | 8.020.99 | 24,427,19 | 15.583.32 | 35,728,80 | - International | 2,918,54 | 366.27 | 2,997.81 | 822.62 | 1.927.60 |
| 34,912.58 | 35,896.57 | 66,708.86 | 69,066.63 | 141,405.11 | - Domestic | 34,912.58 | 35.896.57 | 66,708.86 | 69,066.63 | 141,405.11 |
| 49,243.94 | 43,917.56 | 91,136.05 | | 177,133.91 | Total Net Sales & Services | 37,831.12 | 36,262.84 | 69,706.67 | 69,889.25 | |
| | , | , | , | , | | , | 1 | | | · · |
| 29,128.52 | 30,152.38 | 53,695.45 | 58,562.00 | 117,162.31 | Cost of Sales & Services | 26,145.19 | 25,713.53 | 48,076.61 | 49,824.17 | 100,783.46 |
| 7,570.77 | 3,164.34 | 14,319.61 | 5,872.39 | 16,484.54 | Cost of Delivery | 2,126.23 | 2,076.13 | 4,212.69 | 3,970.85 | 8,082.48 |
| 12,544.65 | 10,600.84 | 23,120.99 | 20,215.56 | 43,487.06 | Gross Profit | 9,559.70 | 8,473.18 | 17,417.37 | 16,094.23 | 34,466.77 |
| 12,544.05 | 10,000.04 | 25,120.55 | 20,215.50 | 45,467.00 | aross i rone | 3,333.70 | 0,175.10 | 17,417.57 | 10,054.25 | 3-1,-100.77 |
| 1,235.64 | 1,376.83 | 2,399.48 | 2,689.63 | 5,423.08 | Selling & Marketing Expenses | 365.01 | 940.28 | 789.09 | 1,855.83 | 3,155.70 |
| 3,667.02 | 2,570.53 | 6,571.90 | 4,806.24 | 11,578.40 | Administration Expenses | 2,471.26 | 1,901.20 | 4,304.94 | 3,518.12 | 8,380.82 |
| 1,382.17 | 1,326.21 | 2,543.63 | 2,469.88 | 4,954.67 | Depreciation | 1,060.76 | 1,196.74 | 2,141.79 | 2,311.45 | 4,587.97 |
| 6,259.82 | 5,327.27 | 11,605.98 | 10,249.81 | 21,530.91 | Operating Profit before Other Income and Interest | 5,662.67 | 4,434.96 | 10,181.55 | 8,408.83 | 18,342.28 |
| 1,677.32 | 1,293.72 | 2,817.69 | 1,978.00 | 5,643.25 | Interest (Net) and Finance Charges | 1,602.82 | 1,325.25 | 2,782.70 | 1,976.85 | 5,935.08 |
| 4,582.50 | 4,033.55 | 8,788.29 | 8,271.81 | 15,887.66 | Operating Profit before Other Income and Tax | 4,059.85 | 3,109.71 | 7,398.85 | 6,431.98 | 12,407.20 |
| 140.23 | (482.35) | (405.06) | (1,304.25) | 250.58 | Other Income (incl. Exchange Gain / (Loss) (Net)) | 31.08 | (472.01) | (461.62) | (1,379.49) | (1,215.60) |
| 4,722.73 | 3,551.20 | 8,383.23 | 6,967.56 | 16,138.24 | Profit before Tax & Extra-ordinary Items | 4,090.93 | 2,637.70 | 6,937.23 | 5,052.49 | 11,191.60 |
| 481.79 | 272.75 | 908.37 | 555.05 | 2,103.13 | Provision for Tax | 525.00 | 250.00 | 900.00 | 500.00 | 1,876.50 |
| (43.96) | (156.24) | (158.99) | (277.89) | (1,594.81) | Deferred Tax | (43.96) | (156.29) | (158.99) | (274.26) | (1,561.93) |
| 49.00 | 50.70 | 119.00 | 91.50 | | Fringe Benefit Tax | 49.00 | 50.70 | 119.00 | 91.50 | 216.10 |
| | | | | | ····g | | | | | |
| 4,235.90 | 3,383.99 | 7,514.85 | 6,598.90 | 15,413.82 | Net Profit after Tax | 3,560.89 | 2,493.29 | 6,077.22 | 4,735.25 | 10,660.93 |
| - | 11,849.89 | - | 11,849.89 | 11,992.20 | Extraordinary item | aordinary item - 2,046.49 | | - | 2,046.49 | 2,188.80 |
| 4,235.90 | 15,233.88 | 7,514.85 | 18,448.79 | 27,406.02 | Net profit after extrordinary item | 3,560.89 4,539.78 | | 6,077.22 | 6,781.74 | 12,849.73 |
| | | , | • | | · | | | | | |
| 9,457.41 | 10,163.84 | 9,457.41 | 10,163.84 | 9,457.41 | Paid-up Equity Share Capital 9,457.41 10,163.84 | | 9,457.41 | 10,163.84 | 9,457.41 | |
| 116,240.68 | 120,245.46 | 116,240.68 | 120,245.46 | 102,383.20 | Reserves Excluding Revaluation Reserves | 88,852.47 | 104,194.81 | 88,852.47 | 104,194.81 | 82,905.19 |
| 4.48 | 3.42 | 7.95 | 6.66 | 15.30 | EPS excluding extra-ordinary items - Basic (in Rs.) | 3.77 | 2.52 | 6.43 | 4.78 | 10.64 |
| 4.31 | 3.31 | 7.63 | 6.44 | 14.82 | EPS excluding extra-ordinary items - Diluted (in Rs.) | 3.62 | | 6.17 | 4.62 | 10.31 |
| 4.48 | 15.37 | 7.95 | 18.60 | 27.34 | EPS including extra-ordinary items - Basic (in Rs.) | 3.77 | 4.58 | 6.43 | | 12.82 |
| 4.31 | 14.86 | 7.63 | 17.95 | 26.51 | PS including extra-ordinary items - Diluted (in Rs.) 3.62 4.43 | | 6.17 | 6.60 | 12.43 | |
| | | | | | Aggregate of public shareholding | | | | | |
| | | | | | Number of shares | 52,824,352 | 69,110,361 | 52,824,352 | 69,110,361 | 58,459,875 |
| | | | | | Percentage of shareholding | 55.86% | | | | |

Manoj Tirodkar Place: Mumbai

Date : October 16, 2008 **Chairman and Managing Director**

Registered Office: "Global Vision", Electronic Sadan No. II, M. I. D. C., T. T. C. Industrial Area, Mahape, Tal. & Dist. Thane, Navi Mumbai - 400 710.



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Notes:

The above audited results for the quarter ended September 30, 2008 were taken on record by the Board of Directors in their meeting held on October 16, 2008, for the consolidated accounts of GTL and its subsidiaries.

1. The key financial highlights for the guarter are as stated below:

| | Quarter | | |
|---|---|-----------|----------|
| | September 30, September 30 2008 2007 | | % Growth |
| | Rs. Lacs | Rs. Lacs | |
| Revenue | 49,243.94 | 43,917.56 | 12.13 |
| Gross Profit | 12,544.65 | 10,600.84 | 18.34 |
| Operating Profit before Other Income & Interest | 6,259.82 | 5,327.27 | 17.51 |
| - Interest & Finance Charges | 1,677.32 | 1,293.72 | |
| - Other Income | 140.23 | (482.35) | |
| Net Profit | 4,235.90 | 3,383.99 | 25.17 |

Revenue for quarter ended September 30, 2008 stood at Rs. 49,243.94 lacs registering a 12% growth on year-on-year basis. However, post-adjustment of revenue of Rs 4,555.45 lacs generated from erstwhile IT services business in quarter ended September 2007, revenue from Network Services Business grew by 25% over corresponding quarter in the previous year.

- 2. The total manpower of the Company including Contract Employees as of September 30, 2008 stood at 5,647 as against 3,464 in the corresponding quarter ended September 30, 2007. The increase in employees is on account of acquisitions made in FY 2007-08 and increased business in Network Planning & Design and Professional Services. The full impact of this will be felt in subsequent quarters during the year.
- 3. The financial turmoil in international currency values have displayed inconsistent, unpredictable and unrealistic fluctuations. In the opinion of the management this qualifies as being considered as exceptional circumstances as provided in clause 11 (a) of AS 11 'The effects of change in Foreign Exchange Rate' . The company is of the opinion that the long term foreign currency monetary items will not have outflow at cross currency exchange rates prevailing on the date of the Balance Sheet.

Accordingly, monetary items due after September 30, 2009, i.e. one year from the balance sheet date are re-instated on the basis of simple average exchange rate (April, 2008 to September, 2008). As a result thereof there is reduction in foreign exchange loss and long term monetary liability of Rs.3,246.01 Lacs





4. Details of expenses exceeding 10% of the total expenditure (Unless stated otherwise)

Rs. Lacs

| Particulars | | Consolidated | | Standalone | | | |
|-------------|-----------------------|-----------------------|-------------------|---------------------------------------|----------|-------------------|--|
| | Quarter ended | | Year | Quarter ended | | Year | |
| | | | ended | | | ended | |
| | September 30, 2008 | September 30, 2007 | March 31, 2008 | September September 30, 2008 30, 2007 | | March 31, 2008 | |
| Staff Costs | 7,952.06 | 4,592.79 | 20,637.86 | 3,041.59 | 3,200.73 | 11,514.58 | |

Other Information

1. Share Capital

ESOPs

| No. of outstanding ESOPs as on June 30, 2008 | 5,263,743 |
|---|-----------|
| Add: New Grants Issued during the quarter | NIL |
| Less : Forfeited during the quarter | 46,145 |
| Less : Converted during the quarter | NIL |
| Total no. of outstanding ESOPs as on September 30, 2008 | 5,217,598 |

The fully diluted Share Capital of the Company as on September 30, 2008 was Rs. 9,847.05 lacs.

2. Status of investor grievances for the quarter ended September 30, 2008:

| No. of Complaints | | | | | |
|-------------------------------|-----------------------------|-----------------------------|---|--|--|
| Pending as on July 1, 2008 | Received during the quarter | Disposed during the quarter | Unresolved as on September 30, 2008 | | |
| NIL | 2 | 2 | NIL | | |

- 3. The Company has considered minority interest of its investment in GTL Infrastructure Ltd as per AS 23 on "Accounting for Investment in Associates in Consolidated Financial Statements" based on last financial statement as at June 30, 2008.
- 4. In terms of AS 17 for segment reporting, GTL has a single reporting segment "Network Services"



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- 5. During the corresponding quarter of FY 2007-08 the Company sold off its Enterprise Network and Managed Services business to France Telecom resulting into one time extraordinary income of Rs. 11,849.89 lacs.
- 6. The figures for the corresponding quarter of the previous year are regrouped / reclassified wherever necessary to make them comparable with that of the current quarter.

For GTL Limited

Date: October 16, 2008

Manoj Tirodkar

Place: Mumbai Chairman and Managing Director