

Press Release

For Immediate circulation

| BSE: 500160 | NSE: GTL | Reuters: GTL.BO & GTL.NS | Bloomberg: GTS.IN |
|--------------------|-----------------|--------------------------|-------------------|
| | | | |

GTL registers Revenue of ₹ 629.86 Crore for the quarter ended September 30, 2013

Mumbai, October 31, 2013

GTL Limited today announced the un-audited results of the Company (including its international subsidiaries on consolidated basis) for the quarter ended September 30, 2013.

Highlights for the quarter ended September 30, 2013 (consolidated)

- Consolidated Revenue from Global Operations was ₹ 629.86 Cr. for the quarter ended September 30, 2013 as against ₹ 615.34 Cr. for the corresponding period in the previous year
- EBITDA for the quarter ended September 30, 2013 was ₹ 29.11 Cr. as against ₹ 43.20 Cr. for the corresponding quarter in the previous year
- The Total Expenses excluding depreciation amounted to ₹ 602.20 Cr. for the quarter ended September 30, 2013 as against ₹ 556.79 Cr. for the corresponding quarter in the previous year
- Depreciation charged for the quarter stood at ₹ 28.84 Cr. as against ₹ 33.15 Cr. in the corresponding period of previous year
- Finance Costs for the quarter stood at ₹ 151.08 Cr. for the quarter ended September
 30, 2013 as against ₹ 151.46 for the corresponding quarter of previous year





About GTL Limited

GTL, a Global Group Enterprise is a diversified technology and Infrastructure services company focused on Telecom and Power.

Global Group is India's leading business group focused on Network Services, Power Management and Shared Telecom Infrastructure. Global Group Enterprises have received more than 35 accolades and awards for excellence in Business, CSR and Corporate Governance.

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Safe Harbor:

This press release may contain predictions, estimates or other information regarding the Company's operations, which are forward looking in nature. While these forward looking statements represent our best current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially and may involve risk and uncertainty. This press release is prepared for general purposes only and does not have any regard to the specific investment objectives, financial situation and particular needs of any specific person. No liability for any loss will arise with the company as a result of the action taken on the basis of information contained herein. For a discussion of the risks and uncertainties that may cause results to differ, you should review GTL Limited's filings with stock exchanges, including the annual report and quarterly disclosures.





GIL LIMITED
Statement of Consolidated / Standalone Unaudited / Audited Results for the Quarter and Six months Ended 30 - September - 2013

| Quarter ended September 30, 2013 Unaudited | Quarter ended | | lidated | | | | | | | | | | |
|---|----------------|--------------------------------|-------------------------------|-----------------|---|--------|--|--|----------------|-----------------------------------|-----------------------------------|------------------------|----------|
| September 30, 2013 | | | | | | | | Standalone - Parent Company Quarter ended Quarter ended Quarter ended Six months ended Year ended | | | | | |
| 2013 | Quarter ended | Quarter ended September 30. | Six months ended September | | Year ended March 31 | Sr.No. | Duarter ended Quarter ended Quarter ended Six months et September 30, June 30, September 30, Septemb | | | Six months ended September 30, | Six months ended September 30. | Year ended March 31 | |
| Unaudited | 2013 | 2012 | 2013 | 2012 | 2013 | | 1 | 2013 | 2013 | 2012 | 2013 | 2012 | 2013 |
| | Unaudited | Unaudited | Unaudited | Unaudited | Audited | | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| l | | | | | | | | | | | | | |
| | 154.04 | 445.04 | | | 0.101.01 | 1 | Income from Operations | 50440 | | 500.70 | | | 0.474.57 |
| 629.86 0.01 | 651.81 0.00 | 615.34 NIL | 1,281.67 | 1,231.32 NIL | 2,601.31 | | Net Sales / Income from Operations (Net of Excise Duty) | 534.63 0.01 | 561.54 0.00 | 500.79 | 1,096.17 | 1,013.69 NIL | 2,171.57 |
| 0.01 | 0.00 | NIL | 0.01 | NIL | 0.01 | | Other Operating Income | 0.01 | 0.00 | | 0.01 | NIL | 0.01 |
| 629.87 | 651.81 | 615.34 | 1,281.68 | 1,231.32 | 2,601.32 | | Total Income from Operations (Net) | 534.64 | 561.54 | 500.79 | 1,096.18 | 1,013.69 | 2,171.58 |
| 027.07 | 031.01 | 015.34 | 1,201.00 | 1,231.32 | 2,001.32 | | Total income from operations (Net) | 334.04 | 301.34 | 300.79 | 1,070.16 | 1,013.07 | 2,171.56 |
| | | | | | | 2 | Expenses | | | | | | |
| 455.13 | 464.26 | 423.42 | 919.39 | 898.25 | 1,812.94 | | Cost of Material Consumed and Services | 443.55 | 453.30 | 411.63 | 896.85 | 875.94 | 1,762.68 |
| 52.32 | 53.88 | 49.96 | 106.20 | 96.21 | 196.30 | | Purchase of Stock - in - trade | 8.41 | 18.30 | 6.10 | 26.71 | 9.22 | 24.26 |
| 1.82 | (8.24) | 18.64 | (6.42) | 4.77 | 25.54 | | Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | 6.71 | (1.09) | 2.03 | 5.62 | 1.13 | 12.81 |
| 70.39 | 69.45 | 81.61 | 139.84 | 157.16 | 296.69 | | Employee benefits expenses | 34.57 | 36.90 | 43.34 | 71.47 | 83.02 | 151.18 |
| 28.84 | 33.92 | 33.15 | 62.76 | 67.84 | 177.65 | | Depreciation and amortisation expenses | 26.73 | 28.42 | 28.31 | 55.15 | 58.41 | 157.24 |
| 21.10 | 20.69 | (0.97) | 41.79 | 63.27 | 119.47 | | Other Expenses | 14.34 | 13.05 | 29.53 | 27.39 | 46.06 | 83.17 |
| 1.44 | 9.12 | (15.87) | 10.56 | (16.56) | (29.39) | | Net (Gain)/Loss on Foreign Currency Transactions | 1.69 | 9.64 | (54.93) | 11.33 | (16.35) | (30.24) |
| | | | | | | | | 1,69,15,781.87 | 9,63,82,354.92 | | 11,32,98,137 | | |
| 631.04 | 643.08 | 589.94 | 1,274.12 | 1,270.94 | 2,599.20 | | Total Expenses | 536.00 | 558.52 | 466.01 | 1,094.52 | 1,057.43 | 2,161.10 |
| | | | | | | | | | | | | | |
| (1.17) | 8.73 | 25.40 | 7.56 | (39.62) | 2.12 | 3 | Profit / (Loss) from operations before other income, finance costs and exceptional items (1-2) | (1.36) | 3.02 | 34.78 | 1.66 | (43.74) | 10.48 |
| | | | | | | | | | | | | | 1 |
| 3.94 | 3.02 | 1.49 | 6.96 | 4.84 | 13.15 | 4 | Other income | 3.95 | 3.00 | 1.29 | 6.95 | 4.82 | 11.44 |
| | | | | | | | | | | | | | |
| 2.77 | 11.75 | 26.89 | 14.52 | (34.78) | 15.27 | 5 | Profit / (Loss) from ordinary activities before finance costs and | 2.59 | 6.02 | 36.07 | 8.61 | (38.92) | 21.92 |
| | | | | (= =) | | | exceptional items (3 ± 4) | | | | | () | |
| 151.08 | 150.12 | 151.46 | 301.20 | 291.02 | 566.78 | 6 | Finance costs | 141.69 | 132.36 | 146.63 | 274.05 | 280.72 | 540.92 |
| 151.00 | 150.12 | 151.40 | 501.20 | 271.02 | 500.70 | | Transc cons | 141.07 | 132.50 | 140.03 | 274.00 | 200.72 | 540.72 |
| (4.40.04) | (400 am | (404 EE | (00/ (0) | | (554 54) | _ | Profit / (Loss) from ordinary activities after finance costs but before | (400.40) | | **** | (0/5 40) | | (240.00) |
| (148.31) | (138.37) | (124.57) | (286.68) | (325.80) | (551.51) | 7 | exceptional items | (139.10) | (126.34) | (110.56) | (265.44) | (319.64) | (519.00) |
| | | | | | | | | | | | | | |
| 26.65 | NIL | NIL | 26.65 | NIL | NIL | 8 | Exceptional items | NIL | NIL | NIL | NIL | NIL | NIL |
| | | | | | | , | | | | | | | |
| (174.96) | (138.37) | (124.57) | (313.33) | (325.80) | (551.51) | 9 | Profit / (Loss) from ordinary activities before tax (7 \pm 8) | (139.10) | (126.34) | (110.56) | (265.44) | (319.64) | (519.00) |
| | (0.41) | | | 4.07 | 0.05 | | _ | | | | ro 100 | | |
| 0.44 | (0.14) | 1.17 | 0.30 | 1.27 | 3.25 | 10 | Tax expense | - | (0.40) | 0.37 | (0.40) | 0.37 | 0.37 |
| (175.40) | (138.23) | (125.74) | (313.63) | (327.07) | (554.76) | 11 | Net Profit / (Loss) from ordinary activities after tax (9 ± 10) | (139.10) | (125.94) | (110.93) | (265.04) | (320.01) | (519.37) |
| (175.40) | (136.23) | (125.74) | (313.63) | (327.07) | (554.76) | - 11 | Net Profit / (Loss) from ordinary activities after tax (9 ± 10) | (139.10) | (125.94) | (110.93) | (205.04) | (320.01) | (519.37) |
| NIL | NIL | NIL | NIL | NIL | NIL | 12 | Extraordinary Items | NII | NIL | NIL | NIL | NIL | NIL |
| · · · · | 1412 | 1412 | 1412 | · · · | 1412 | | Extraordinary nervis | | 1412 | 1412 | | | NIL. |
| (175.40) | (138.23) | (125.74) | (313.63) | (327.07) | (554.76) | 13 | Net Profit / (Loss) for the period (11 ± 12) | (139.10) | (125.94) | (110.93) | (265.04) | (320.01) | (519.37) |
| , , , , | , , | , , , | , , , , | , , | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | | , | , , , , | , , , | , , , | , , | , | , , , , |
| (6.53) | (1.46) | 2.70 | (7.99) | 0.06 | 0.30 | 14 | Share of Profit / (Loss) in Associates | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| 0.19 | (0.02) | (0.05) | 0.17 | 0.07 | 0.13 | 15 | Minority Interest | N.A. | N.A. | N.A. | N.A. | N.A. | N.A. |
| | | | | | | | | | | | | | |
| (181.74) | (139.71) | (123.09) | (321.45) | (326.94) | (554.33) | 16 | Net Profit / (Loss) after taxes, minority interest and share of profit / | NA. | NA. | NA. | N.A. | NA. | NA. |
| (161.74) | (139.71) | (123.09) | (321.45) | (326.94) | (554.33) | 10 | (loss) of associates (13 ± 14 ± 15) | NA. | NA. | NA. | N.A. | NA. | N.A. |
| | | | | | | | | | | | | | |
| 157.30 | 157.30 | 156.96 | 157.30 | 156.96 | 156.96 | 17 | Paid-up equity share capital (Equity Shares of Face Value of ` 10/- | 157.30 | 157.30 | 156.96 | 157.30 | 156.96 | 156.96 |
| | | | | | | , | Reserves Excluding Revaluation Reserves | | | | | | |
| | | | | | 795.81 | 18 | (as per Balance Sheet) of Previous Accounting Year | | | | | | 489.69 |
| | | | | | | | · · · · · · · · · · · · · · · · · · · | | | | | | |
| | | | | | | 19 | Earnings Per Shares (Before Extraordinary items) | | | | | | |
| | | | | | | 19 i | (of ₹ 10 /- each) (not annualised): | | | | | | |
| (9.86) | (8.88) | (9.36) | (18.74) | (24.62) | (37.96) | | a) Basic | (8.84) | (8.01) | (8.39) | (16.85) | (24.26) | (35.93) |
| (9.86) | (8.88) | (9.36) | (18.74) | (24.62) | (37.96) | | b) Diluted | (8.84) | (8.01) | (8.39) | (16.85) | (24.26) | (35.93) |
| | | | | | | 19 ii | Earnings Per Shares - After Extraordinary items | | | | | | |
| | | | | | | | (of₹ 10 /- each) (not annualised): | | | | | | |
| (9.86) | (8.88) | (9.36) | (18.74) | (24.62) | (37.96) | | a) Basic | (8.84) | (8.01) | (8.39) | (16.85) | (24.26) | (35.93) |
| (9.86) | (8.88) | (9.36) | (18.74) | (24.62) | (37.96) | | b) Diluted | (8.84) | (8.01) | (8.39) | (16.85) | (24.26) | (35.93) |
| | 0.24 | 0.23 | | _ | 1.03 | 20 | Debt Service Coverage Ratio (DSCR) (no.of times) | 0.05 | 0.19 | 0.28 | 0.10 | , | 0.23 |
| 0 | 0.24 | 0.23 | 0 | 0 | 1.03 | 20 | Debt Service coverage Ratio (DSCR) (no.or times) | 0.05 | 0.19 | 0.28 | 0.10 | 0 | 0.23 |
| 0 | 0.25 | 0.23 | 0 | n | 1.03 | 21 | Interest Service Coverage Ratio (ISCR) (no.of times) | 0.08 | 0.19 | 0.28 | 0.13 | n | 0.23 |
| | 0.23 | 0.23 | | ŭ | 1.03 | | | 0.00 | 0.17 | 0.20 | 0.15 | Ü | 3.23 |

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PART

Select Information for the Quarter / Year Ended 30 - September - 2013

| Sr.No. | Part iculars | Quarter ended September 30, | Quarter ended June 30, | Quarter ended September 30, | Six months ended September 30, | Six months ended September 30, |
|--------|--|--------------------------------|---------------------------|--------------------------------|-----------------------------------|-----------------------------------|
| | | 2013 | 2013 | 2012 | 2013 | 2012 |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited |
| | | | | | | |
| | | | | | | |
| A | PARTICULARS OF SHAREHOLDING | | | | | |
| 1 | Public shareholding | | | | | |
| | Number of Shares | 8,77,16,787 | 8,77,16,787 | 8,73,77,699 | 8,77,16,787 | 8,73,77,699 |
| | Percentage of shareholding | 55.76% | 55.77% | 55.67% | 55.76% | 55.67% |
| | | | | | | |
| 2 | Promoters and Promoter group Shareholding | | | | | |
| | a) Pledged / Encumbered | | | | | |
| | Number of shares | 6,90,99,435 | 5,05,00,000 | 5,05,00,000 | 6,90,99,435 | 5,05,00,000 |
| | Percentage of shares (as a % of the total shareholding of Promoter and Promoter group) | 99.31% | 72.58% | 72.58% | 99.31% | 72.58% |
| | Percentage of shares (as a % of the total Share Capital of the Company) | 43.93% | 32.10% | 32.17% | 43.93% | 32.17% |
| | b) Non-Encumbered | | | | | |
| | | 4.00.550 | 1 00 70 004 | 1 00 70 004 | 4.00 550 | 1 00 70 004 |
| | Number of shares | 4,80,559 | 1,90,79,994 | 1,90,79,994 | 4,80,559 | 1,90,79,994 |
| | Percentage of shares (as a % of the total Shareholding of Promoter and Promoter group) | 0.69% | 27.42% | 27.42% | 0.69% | |
| | Percentage of shares (as a % of the total Share Capital of the Company) | 0.31% | 12.13% | 12.16% | 0.31% | 12.16% |

| | Particulars | 3 months ended September,30 2013 |
|---|--|-------------------------------------|
| В | INVESTOR COMPLAINTS | |
| | Pending at the beginning of the quarter | NIL |
| | Received during the quarter | 1 |
| | Disposed off during the quarter | 1 |
| | Remaining unresolved at the end of the quarter | NIL |
| | | |

Notes:

- 1. The above unaudited Financial results of the Company and its Subsidiaries (Group) for the quarter and half year ended September 30, 2013 have been reviewed by the audit committee and approved by the Board of Directors in its meeting held on October 31, 2013.
- 2. The Statutory Auditors of the Company have carried out a Limited Review of the results for the quarter and half year ended September 30, 2013 in accordance with clause 41 of the Listing Agreement.
- 3. During the half year ended September 30, 2013 Compulsory Convertible Debentures (CCD's) of ₹ 0.93 Crores were converted into 339,088 equity shares of ₹ 10 each at a premium of ₹ 17.42 per share resulting in an increase in Equity Share Capital of ₹ 0.34 Crores and Security Premium of ₹ 0.59 Crores.
- 4. Segment-wise Revenue, Result and Capital Employed in terms of clause 41 of the listing agreement:





₹ in Crores

| Particulars | Quarter ended September 30, 2013 | Quarter ended June 30, 2013 | Quarter ended September 30, 2012 | Six months ended September 30, 2013 | Six months ended September 30, 2012 | Period ended March 31, 2013 |
|---|---|--------------------------------------|---|--|--|--------------------------------------|
| Segment Revenue | | | | | | |
| 1.Network Services | 375.66 | 388.38 | 359.05 | 764.04 | 716.46 | 1,572.59 |
| 2. Power Management | 254.21 | 263.43 | 256.29 | 517.64 | 514.86 | 1,028.73 |
| Total Segment Revenue | 629.87 | 651.81 | 615.34 | 1,281.68 | 1,231.32 | 2,601.32 |
| Segment Results (Profit / (Loss) before Interest and Tax) | | | | | | |
| 1.Network Services | 20.98 | 37.82 | (34.12) | 58.80 | (45.05) | 12.00 |
| 2. Power Management | (14.26) | (13.80) | 13.34 | (28.06) | 2.09 | (12.07) |
| Sub – Total | 6.72 | 24.02 | (20.78) | 30.74 | (42.96) | (0.07) |
| Less : Finance Cost | 151.08 | 150.12 | 151.46 | 301.20 | 291.02 | 566.78 |
| Un-allocable Corporate Expenditure net of Income | 3.95 | 12.27 | (47.67) | 16.22 | (8.18) | (15.34) |
| Profit / (Loss) before exceptional item and tax | (148.31) | (138.37) | (124.57) | (286.68) | (325.80) | (551.51) |
| Capital Employed (Segment Assets Less Segment Liabilities) | | | | | | |
| 1. Network Services | 3,756.42 | 4,281.95 | 3,938.06 | 3,756.42 | 3,938.06 | 4,140.64 |
| 2. Power Management | 213.36 | 178.91 | 191.63 | 213.36 | 191.63 | 107.45 |
| Total Capital employed in the Segments | 3,969.78 | 4,460.86 | 4,129.69 | 3,969.78 | 4,129.69 | 4,248.09 |
| Un-allocable Corporate Assets less Liabilities | | | | | | |
| - Investments | 2,890.22 | 2,318.95 | 2,331.07 | 2,890.22 | 2,331.07 | 2,346.05 |
| - Other than Investments | 1,137.73 | 744.12 | 862.74 | 1,137.73 | 862.74 | 870.61 |
| Total Capital Employed | 7,997.73 | 7,523.93 | 7,323.50 | 7,997.73 | 7,323.50 | 7,464.75 |

Notes:

- Segments have been identified in accordance with Accounting Standard (AS) 17 on Segment Reporting, considering risk / return profiles of the businesses, their organizational structure and the internal reporting system.
- ii. Segment Definition: **Network Services** comprises of Network Planning & Design, Network Deployment, Professional Services, Energy Management, Operational and Maintenance and Infrastructure Management. "**Power Management**" comprises Power Project EPC and Power Distribution franchise.



iii. Segment Revenue comprises of sales & services and operational income allocable specifically to a segment. Un-allocable expenditure mainly includes expenses incurred on common services provided to segments and other corporate expenses.

5. Statement of assets and liabilities (Consolidated)

₹ in Crores

| | | | Consolidated | | | |
|---|----------|-------------------------------------|---|---|--|--|
| | | PARTICULARS | As at September 30, 2013 (Unaudited) | As at March 31, 2013 (Audited) | | |
| Α | EQUITY | AND LIABILITIES | | | | |
| 1 | Shareho | olders' funds | | | | |
| | (a) | ! | 807.30 | 806.96 | | |
| | (b) | Reserves and Surpluses | 489.94 | 795.81 | | |
| | | Sub-Total – Shareholders Fund | 1,297.24 | 1,602.77 | | |
| 2 | | pplication Money pending allotment | NIL | NIL | | |
| 3 | Minority | Interest | 0.53 | 0.75 | | |
| 4 | | rrent Liabilities | | | | |
| | | Long-Term Borrowings | 2,939.37 | 3,120.44 | | |
| | (b) | Deferred Tax Liabilities (net) | 11.23 | 2.13 | | |
| | | Other Long-Term liabilities | 23.47 | 20.64 | | |
| | (d) | Long-term provisions | 5.54 | 5.50 | | |
| | | Sub-Total – Non-current Liabilities | 2,979.61 | 3,148.71 | | |
| 5 | Current | liabilities | | | | |
| | (a) | Short-Term Borrowings | 259.02 | 256.48 | | |
| | (b) | Trade Payables | 303.30 | 368.19 | | |
| | (c) | Other Current liabilities | 3,208.37 | 2,660.23 | | |
| | (d) | Short-term provisions | 4.70 | 3.69 | | |
| | | Sub-Total – Current Liabilities | 3,775.39 | 3,288.59 | | |
| | | TOTAL – EQUITY AND LIABILITIES | 8,052.77 | 8,040.82 | | |
| В | ASSETS | | | | | |
| 1 | Non-Cur | rrent Assets | | | | |
| | (a) | Fixed Assets | 553.59 | 618.10 | | |
| | (b) | Goodwill on Consolidation | NIL | NIL | | |
| | (c) | Non-Current Investment | 2,490.21 | 2,346.04 | | |
| | (d) | Deferred Tax Assets (net) | NIL | NIL | | |
| | (e) | Long-term loans and advances | 1,817.82 | 2,295.67 | | |
| | (f) | Other non-current assets | NIL | NIL | | |
| | | Sub-Total-Non-Current Assets | 4,861.62 | 5,259.81 | | |
| 2 | Current | Assets | | | | |
| | (a) | Current Investment | 400.06 | NIL | | |
| | (b) | Inventories | 412.31 | 405.89 | | |
| | (c) | Trade receivable | 988.13 | 1,101.92 | | |
| | (d) | Cash and Bank balances | 263.26 | 143.12 | | |
| | (e) | Short-term loans and advances | 599.85 | 555.02 | | |
| | (f) | Other current assets | 527.54 | 575.06 | | |
| | | Sub-Total Current Assets | 3,191.15 | 2,781.01 | | |
| | | TOTAL – Assets | 8,052.77 | 8,040.82 | | |



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GIL

6. The Company's Share in Associate, Global Rural Netco Limited is accounted for based on Un-audited

financial statements for the half year ended September 30,2013. The Company has as at September 30,

2013 investment in GTL Infrastructure Limited (GIL) of ₹ 291.23 Crores

(% Shareholding of 7.38%) and in Chennai Network Infrastructure Limited (CNIL) of ₹ 1,637.48 crores (%

Shareholding of 26.92%). The proposed merger of GIL & CNIL is effective from August 1, 2010 and will have

impact on the Company's share in associates. In order to give appropriate financial impact, the share in

associate in the resulting merged entity will be accounted post-merger. This treatment being in preference

to the Accounting Standard has been reported by Auditors.

7. Exceptional item represents accounting effect (net of tax) of re-statement of accounts of Company's

International step down subsidiary, pertaining to periods ending 31 December 2012

8. Formula used for computation of "Debt Service Coverage Ratio" (DSCR) = [Profit before Interest,

Depreciation and Tax / (Principal repaid during the period + Interest)] and for Interest Service Coverage

Ratio (ISCR) = [Profit before Interest, Depreciation and Tax / Interest]. Ratios are calculated where coverage

is available.

9. In view of Loss, Debenture Redemption Reserve has not been created for quarter ending September 30,

2013.

10. The figures for the previous quarter have been regrouped / rearranged / recast wherever considered

necessary.

11. The Standalone Financial Results for the quarter ended September 30, 2013 of the Company will be

available on the Company's website www.gtllimited.com from the close of business hours on October 31,

2013.

For GTL Limited

Date: October 31, 2013

Manoj Tirodkar

Place: Mumbai

Chairman & Managing Director