



Global Group

An Introduction

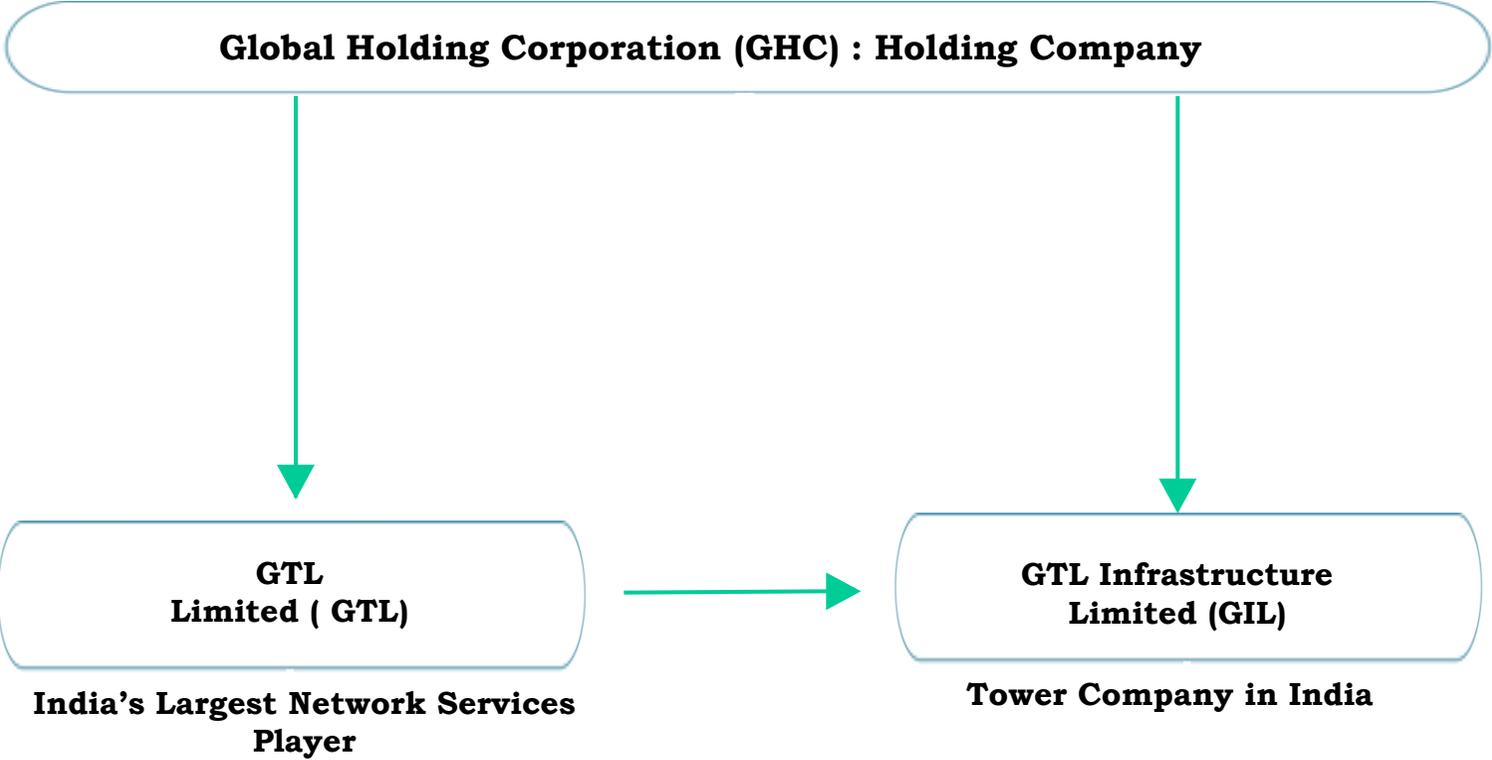
Safe harbor

Neither the information nor any opinion expressed in this presentation constitutes an offer, or invitation to make an offer, or to buy any security issued by the company. This presentation contains predictions, estimates or other information regarding the Company's operations which are forward looking in nature. While these forward looking statements represent our best current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially and may involve risk and uncertainty. This presentation is prepared for general purposes only and does not have any regard to the specific investment objectives, financial situation and particular needs of any specific person. No liability for any loss will arise with the company as a result of the action taken on the basis of information contained herein.

For a discussion of the risks and uncertainties that may cause results to differ, you should review filings with stock exchanges, including the annual report and quarterly disclosures.

“Provide affordable universal connectivity by offering quality & green network solutions to telecom carriers across the world”

Global Group Structure



The Group Profile

Track record

29 years of service in the telecom industry

Vision

“Provide affordable universal connectivity by offering quality & green network solutions to telecom carriers across the world”

Legal structure

Telecom Towers and Network Services housed in separate listed vehicle’s in India

Customers

Telecom operators, OEMs and telecom tower companies

Awards Won

Won more than 35 awards and accolades for excellence in Business, CSR and Corporate Governance



GTL Limited

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GTL at a Glance



Business

Network Services

Founded

1987

Global Headquarters

Mumbai, India

Domain Expertise

Telecom

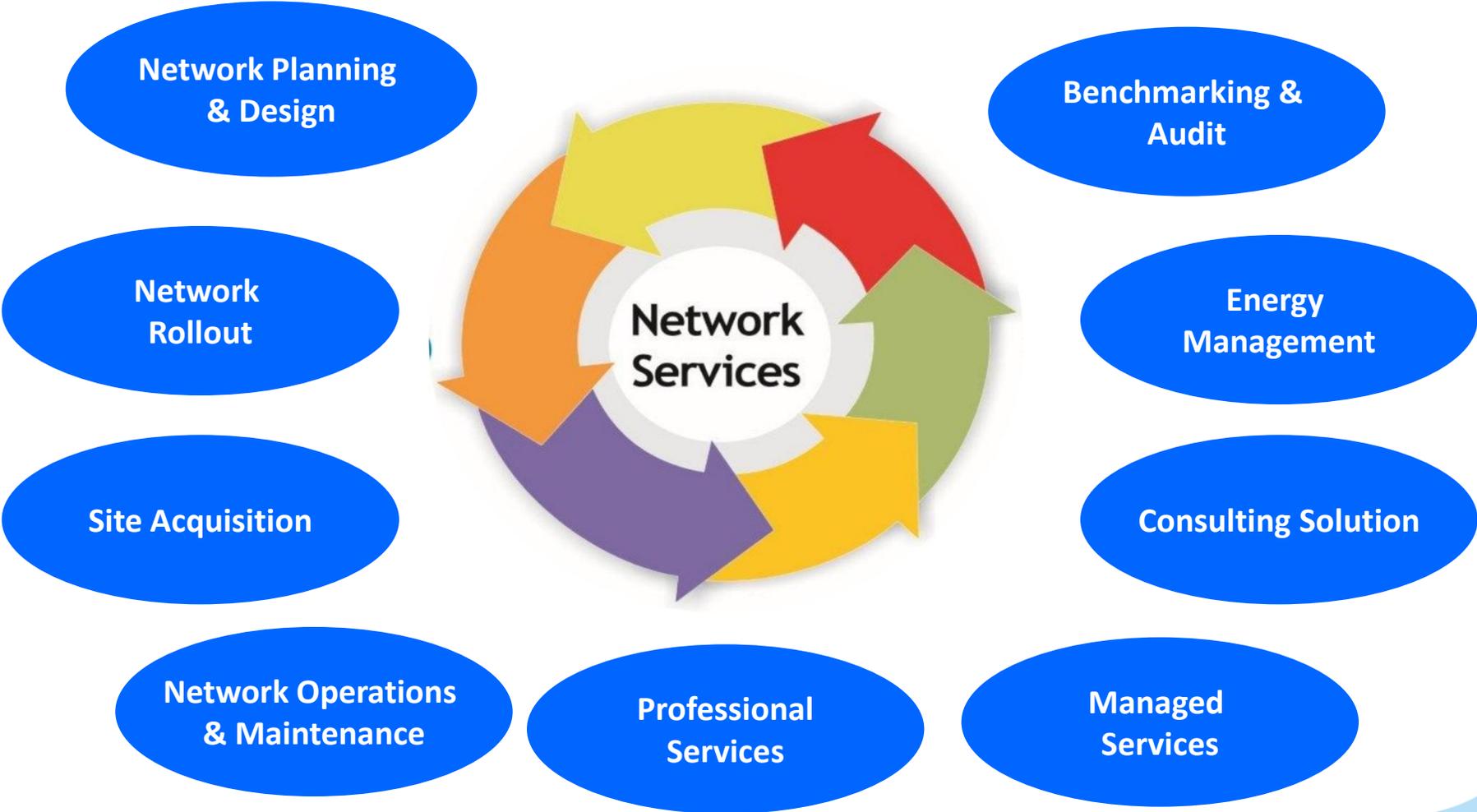
Stock Listed on

BSE, NSE

Service Offerings



Value Chain



Network Services for Telco, OEMs & Tower companies

Network Planning & Design,

- Nominal cell planning
- CW test and model tuning
- Radio network planning
- Transmission network planning

Network Rollout

- Site / Construction Engineering Management Services
- Site Implementation
- Acceptance Services
- Site Documentation

Operations & Maintenance

- Network Monitoring & Operations
- Network Field Maintenance
- Technical Support & Process Management

Benchmarking & Audit

- Network Optimization
- Network Audit & Benchmarking
- IBS planning & Design
- Virtual planning & Optimization

Energy Management

- Energy Audits
- Process improvements
- Technology up gradation
- Alternate sources of energy

Managed Services

- Network planning & Optimization
- Network Build
- Network O&M

Network Services for Telco, OEMs & Tower companies

Site Acquisition Services

- Site Identification and Assessment
- Lease Negotiations / Renewals
- Zoning Assessment and anagement
- In Bound Colocation Management

Consulting Solutions

- Customer Experience Management
- Capacity and Quality Management
- Business Process Management
- Technology Strategy and Planning
- Network Diagnostics

Profession Services

- RF Performance Engineers
- RF Market Leads
- Transmission Planners
- Field Technicians
- Site Acquisition Consultants



GTL Infrastructure Limited

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GIL at a Glance...

Business	Telecom Towers
Tower Portfolio	27,707 towers (as on 31 st March 2018)
Presence	Pan India
Customers	All Telecom Operators in India
GIL Listed on	BSE (Code – 532775), NSE (Code – GTLINFRA)

Group Customer Snapshot



- Partial List of Customers served by Global Group over the years.
- The logos used here are the trademarks of respective companies and are used here for representation purpose only

Awards & Recognition for the Group

Business Excellence

- GTL Infrastructure recognized amongst “Mumbai Hot 50 Brands” in the Large Organizations’ category at the Mumbai Brand Summit & Hot Brands 2018
- GTL Infrastructure was awarded as the ET Best Infrastructure Brands 2016
- GTL Infra won “Innovative Infrastructure Company of the year” 2009 by CNBC TV18
- GTL Infra rated “Top Independent Infrastructure Provider of India” Award by V&D
- GTL received Ramkrishna Bajaj National Quality Award for Business Excellence
- GTL’s Operations in Middle East, Africa & Canada received awards from Huawei
- GTL ranked # 1 Telecom Turnkey company of the year – V&D 100 in 2008, 2009 and 2010



Corporate Governance & Excellence

- GTL Featured in S&P’s ESG India Index
- GTL received “Certificate for Strong commitment” from CII ITC Center of excellence for Sustainable Development
- GTL wins “World Class Award” from International Asia Pacific Quality Organisation



Corporate Social Responsibility

- GTL and GTL Infra have received Greentech Environment Excellence Award in 2010
- GTL Foundation received Golden Peacock Award for Innovation in Social Responsibility
- GTL received Pegasus Award for Social Responsibility
- GTL received enterprise Asia’s “Green Leadership” Award for its energy management initiatives



CSR@ Global Group



Education

- **Gyanjyot**
(Financial Assistance Program)
- **Gyan IT**
(Spreading IT literacy among rural areas)
- **KNOW Bus**
(Mobile Computer lab)
- **Antarjyot**
(Education for Peace)

Disability

- **Netra**
*(Advanced Computer Lab for Blind),
(Support to Cricket Association for Blind of Maharashtra)*

Health

- **Arogya**
(Mobile health van in Rural Areas)
- **Emergency Medical Assistance**
(Curative medical care)
- **Blood / Eye Donation**

Community

- **VKC**
(Village Knowledge Center)
- **Pralay**
(Supporting victims of natural calamities)



Thank you



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