



**Corporate Overview:****Net Revenue**

Year	Rs. (Cr)	USD (Mn)
2010	2,236.94	478.80
2009	1,945.09	402.64
2008	1,771.34	444.17

Founded: 1987**Registered Office:**

GTL Limited
Global Vision
Electronic Sadan No. II, MIDC,
TTC Industrial Area,
Mahape, Navi Mumbai - 400710
India.

Global Presence:

46 countries spread across Africa, Asia-Pacific, Middle East, North America, South Asia and Western Europe

Company Vision:

To be the world's largest Network Services Provider.

Executive Management:

Manoj G. Tirodkar
(Chairman and Managing Director)

S K Roy
(Chief Operating Officer)

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Global Holding Corporation Pvt. Ltd. is the holding company of "Global Group" that has 7 operating companies, two of which are listed on Indian Stock Exchanges.

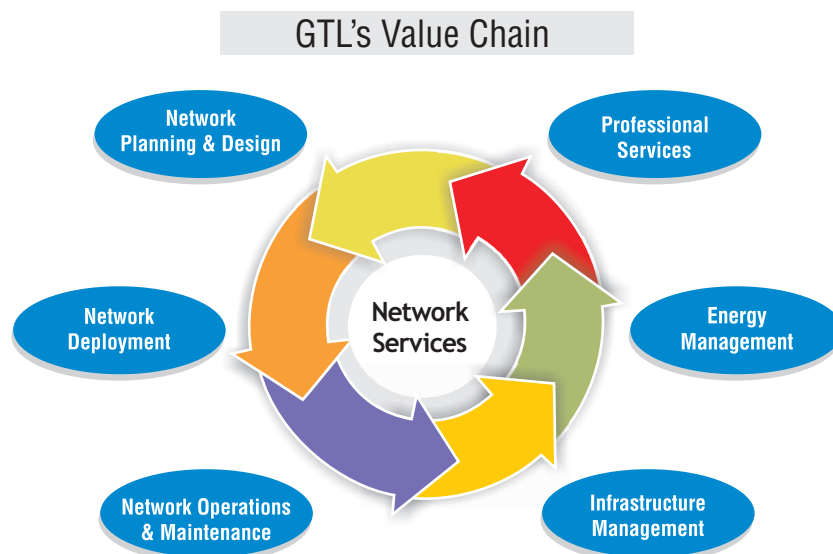
The group has Operations across 46 countries, Revenues in excess of US\$ 1.5 Billion and total assets size of over US\$ 5 Billion (Fy11E). It employs more than 35,000 professionals of 22 nationalities and supports 18 social causes.

For over 2 decades Global Group has been partnering with leading telecom operators and OEMs offering its expertise in wireless communications. From 2G Networks to 3G and 4G, from WiMAX to IPTV, Global group provides complete life-cycle solutions around Network Services. The services include Network Planning and Design, Network Deployment, Network Operations and Maintenance, Infrastructure Management, Energy Management and Professional Services.

By 2013, the Group plans to Erect, Engineer and Manage 100,000 Cell Sites across 150 Networks. These Networks are expected to connect more than 100 million subscribers in 50 countries across the world.

Global Group Enterprises have received more than 35 accolades and awards for excellence in Business, Corporate Social Responsibility, Corporate Governance, Human Resources and Entrepreneurship. The group flagship company GTL Limited features in the Standard & Poor's ESG India Index, and is the recipient of Outstanding Achievement trophy from IMC Ramakrishna Bajaj National Quality Award Trust .

Global Group is driven by its vision to become the World's Largest Network Services Provider.

GTL Network Life-Cycle Services:-

GTL's Network Life-Cycle Services are designed to address every stage of the telecom carrier's network, from planning and design to deployment, to operations and maintenance, and through enhancement and evolution.

The services portfolio delivers cost-effective value proposition that helps customers make the most of their investments as they grow their business and strive to deliver the highest quality user experience.

Core Capabilities:

Network Planning & Design

- ✦ RF Planning & Design
- ✦ RF Optimisation
- ✦ Transmission Planning
- ✦ Benchmarking and Auditing
- ✦ In-Building Solutions
- ✦ Virtual Planning and Optimization (VPO)

Network Deployment

- ✦ Site/Construction Engineering
- ✦ Management Services
- ✦ Site Implementation
- ✦ Acceptance Services
- ✦ Site Documentation

Network Operations & Maintenance

- ✦ Network Monitoring & Operations
- ✦ Network Field Maintenance
- ✦ Technical Support & Process Management
- ✦ Logistics & Vendor Management
- ✦ Transition Management

Infrastructure Management

- ✦ Program Management
- ✦ Site Expansion Management
- ✦ Site Engineering Management
- ✦ Shareability Assessment
- ✦ Helpdesk

Energy Management

- ✦ Energy Audits of Telecom Infrastructure
- ✦ Process Improvements & Best Practices
- ✦ Technology Upgradation
- ✦ Alternate Sources of Energy

Professional Services

- ✦ Network Design Services
- ✦ Field Engineering Services
- ✦ Project Management Services
- ✦ Technical Helpdesk Services
- ✦ NOC Operation Services
- ✦ Backend Engineering Support Services

Recent Awards and Recognitions:

- ✦ Outstanding Achievement trophy from IMC Ramakrishna Bajaj National Quality Award Trust
- ✦ Featured in the S&P ESG India Index
- ✦ Certificate for Strong Commitment from CII ITC center for sustainable development
- ✦ No. 1 Telecom Turnkey Company of the year in V&D 100 Survey
- ✦ The Prestigious Greentech Excellence Award 2009
- ✦ Global Engineering Partner award from Huawei
- ✦ Pegasus Award for Social Responsibility
- ✦ Amity HR Excellence award 2009

The GTL Advantage:

Networking Expertise:

GTL is India's largest Network Services provider to the world having extensive deployment experience. GTL's Services are extensively used by GSM, CDMA WiMAX, Fixed Line telecom carriers, OEMs and leading corporate's around the world.

Global Execution Capability:

Execution capability in over 46 countries and project management experience of managing large geographically spread projects involving multiple OEM technologies.

Human Capital:

GTL has trained and skilled resource base in all major technologies and project implementation methodologies.

Relationships:

GTL is having strong business relationships with its technology partners such as Alcatel-Lucent, Ericsson, Huawei, Motorola, Nokia-Siemens Network and ZTE among others, to provide the complete bouquet of Network Services.

Multi Partner / Platform Expertise:

GTL has extensive experience as a vendor neutral engineering services and is among the few companies that has developed expertise in almost all major technology platforms and solutions.

Service Excellence:

GTL is among the few companies that has achieved prestigious certifications like Six Sigma, ISO 9000-2001, ISO 14000, OHSAS 18001, PMI etc.

Corporate Social Responsibility:

GTL is committed to being a responsible corporate citizen. Through GTL Foundation, the company has been focusing on areas like health, disability, education, women empowerment and children. As part of this initiative the company sets aside upto 2% of its net profits for carrying out activities that benefit the society and economically disadvantaged sections of the society

Customers:

Carriers:

India :-

Aircel ✦ Bharti ✦ BPL ✦ BSNL ✦ Idea ✦ MTNL ✦ Railtel ✦ Reliance ✦ Spice ✦ TTSL ✦ VSNL

Asia Pacific:

Celltel - Sri Lanka ✦ Dialog - Sri Lanka ✦ Grameen - Bangladesh ✦ Indosat - Indonesia ✦ Lanka Bell - Sri Lanka ✦ Mobitel - Sri Lanka ✦ Telstra - Australia ✦ TMIB - Bangladesh ✦ Suntel - Sri Lanka ✦ VSNL Lanka - Sri Lanka ✦ Warid - Bangladesh

Middle East & Africa:

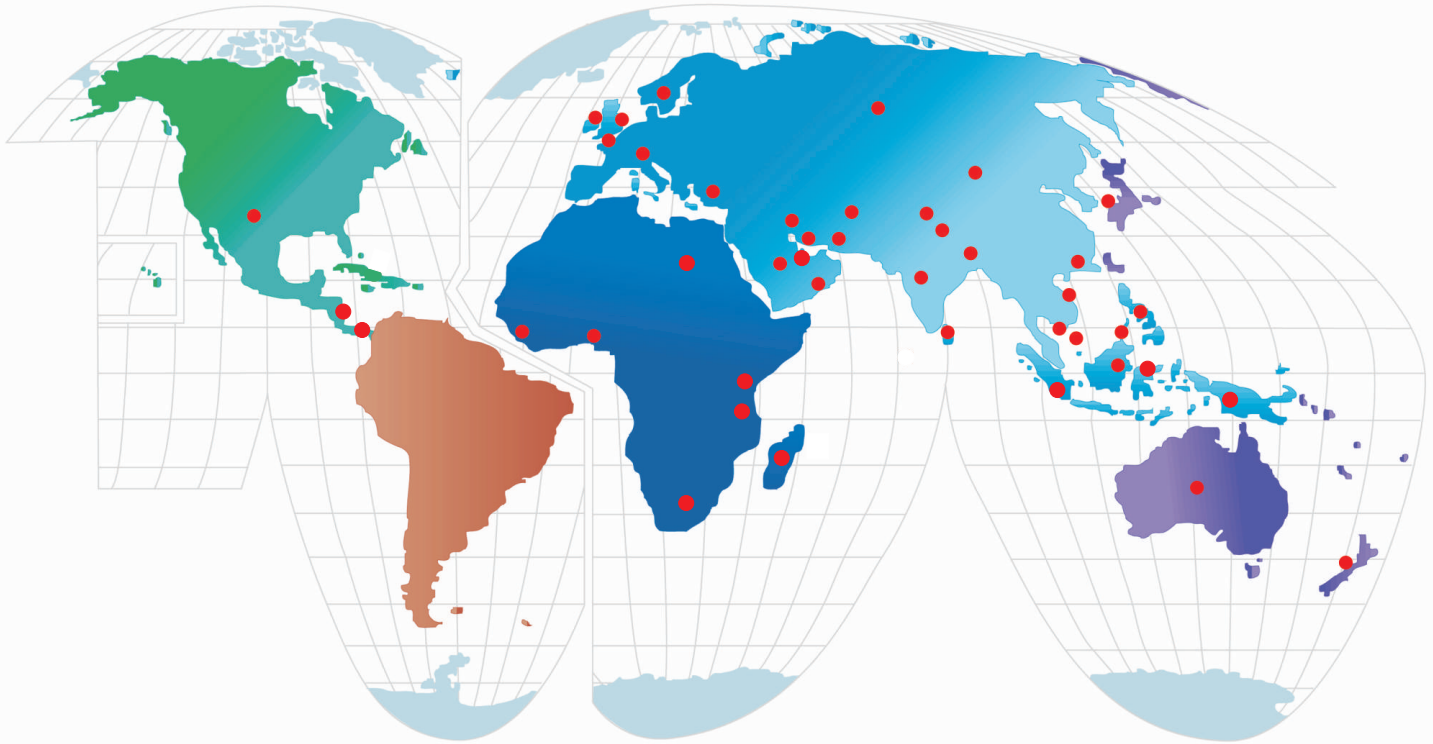
Etisalat - KSA ✦ Du - UAE ✦ MTML - Mauritius ✦ MTNT - Nigeria ✦ Omantel - Oman ✦ Saudi Telecom - KSA ✦ Wataniya - Kuwait ✦ Waridel - Bahrain

Americas & Europe:

Cingular - USA ✦ Nokia - Sweden, UK, France, Ireland, Switzerland ✦ Sprint - USA ✦ Talkpool - Caribbean ✦ T-Mobile - USA ✦ Wataniya - Kuwait

OEMs:

Agilent ✦ Alcatel - Lucent ✦ Ciena ✦ Ericsson ✦ Harris ✦ Huawei ✦ LG ✦ Motorola ✦ Navini ✦ Telsima ✦ NEC ✦ Nokia - Siemens Network ✦ Terawave ✦ UT Starcom ✦ ZTE



Americas	South Asia	Europe	Africa	Eurasia	Middle East	Far East Asia	Asia-Pacific
US Panama Honduras Canada	India Nepal Bhutan Maldives Sri Lanka Bangladesh	UK France Turkey Ireland Sweden Switzerland	Nigeria South Africa Guinea Conakry Kenya Mauritius Sudan Tanzania Egypt	Russia Azerbaijan	UAE KSA Oman Bahrain Qatar Kuwait Iran	Japan China Taiwan Vietnam	Malaysia Thailand Indonesia Australia Singapore Philippines Brunei New Zealand Cambodia

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