Corporate Presentation

2013

Safe harbor

- Neither the information nor any opinion expressed in this presentation constitutes an offer, or invitation to make an offer, or to buy any security issued by the company. This presentation contains predictions, estimates or other information regarding the Company's operations which are forward looking in nature. While these forward looking statements represent our best current judgment on what the future holds, they are subject to risks and uncertainties that could cause actual results to differ materially and may involve risk and uncertainty. This presentation is prepared for general purposes only and does not have any regard to the specific investment objectives, financial situation and particular needs of any specific person. No liability for any loss will arise with the company as a result of the action taken on the basis of information contained herein.

- For a discussion of the risks and uncertainties that may cause results to differ, you should review GTL's filings with stock exchanges, including the annual report and quarterly disclosures.

June 2012

Group Vision

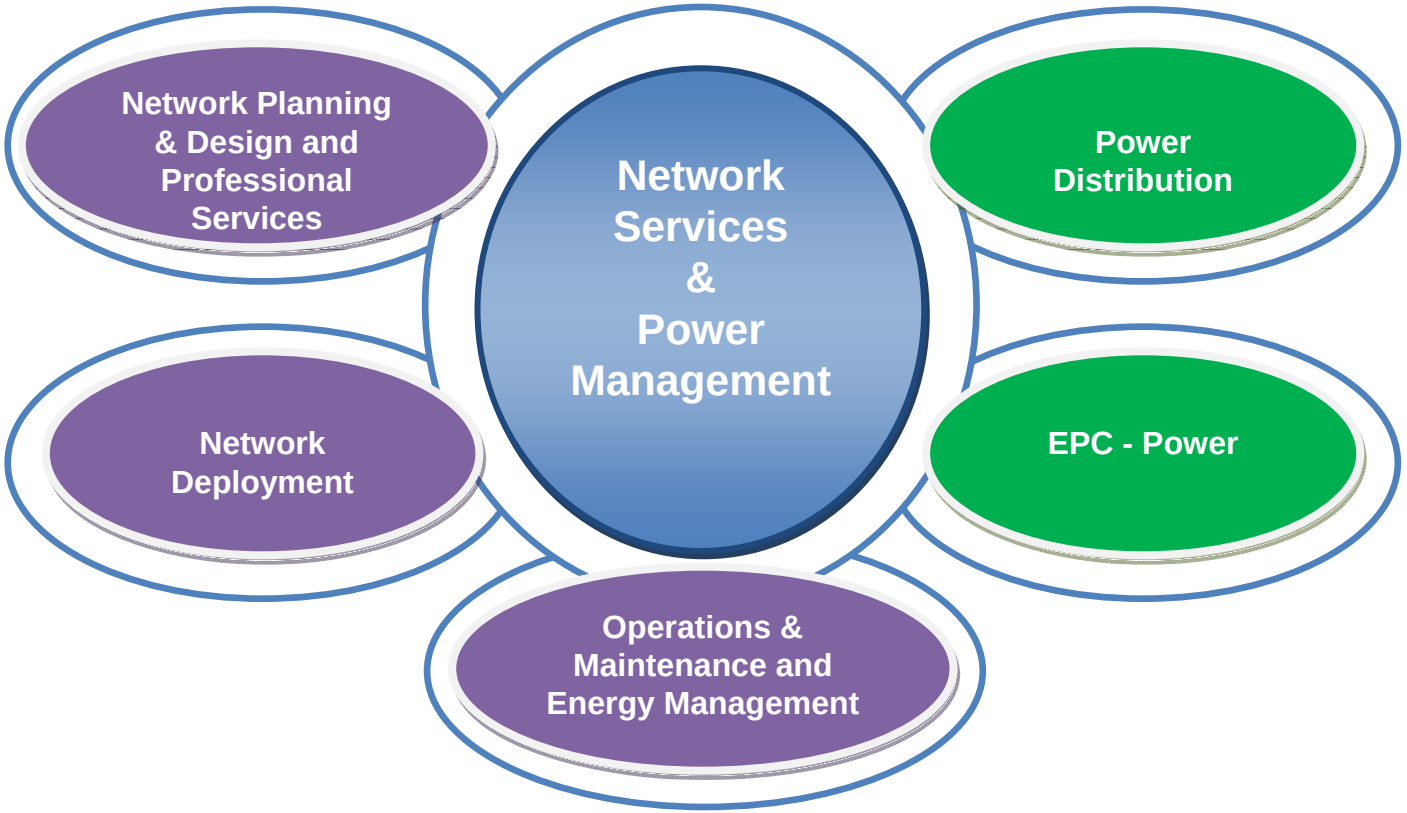
"Provide affordable universal connectivity by offering quality & green network solutions to telecom carriers across the world"

GTL at a Glance

Business	**Network Services**
Founded	**1987**
Global Headquarters	**Mumbai, India**
Global Presence	**Operations spread across Africa, Asia- Pacific, Middle East, North America, South Asia and Western & Central Europe**
Domain Expertise	**Telecom**
Associates	**6,478** *(As of Mar 31, 2013)*
Stock Listed on	**BSE, NSE**
Total income	**US$ 479 Mn**

Service Offerings

GTL's Service Portfolio



Network Services

Network Services for

Telco, OEMs & Tower companies

Network Planning & Design,

- Nominal cell planning
- CW test and model tuning
- Radio network planning
- Transmission network planning

Network Deployment

- Site / Construction Engineering
- Management Services
- Site Implementation
- Acceptance Services
- Site Documentation

Operations & Maintenance

- Network Monitoring & Operations
- Network Field Maintenance
- Technical Support & Process Management

Benchmarking & optimization

- Network Optimization
- Network Audit & Benchmarking
- IBS planning & Design
- Virtual planning & Optimization

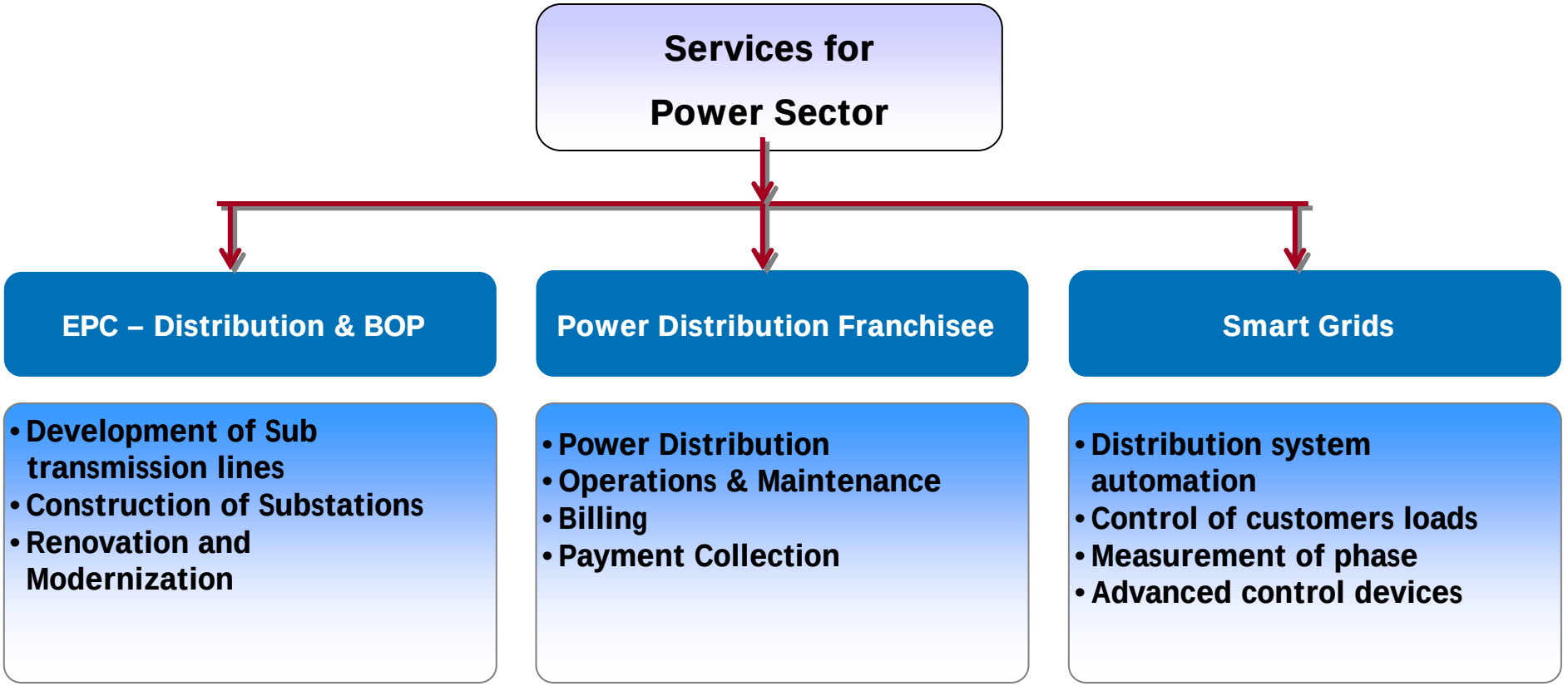
Energy Management

- Energy Audits
- Process improvements
- Technology up gradation
- Alternate sources of energy

Managed Services

- Network planning & Optimization
- Network Build
- Network O&M

Services for Power Sector

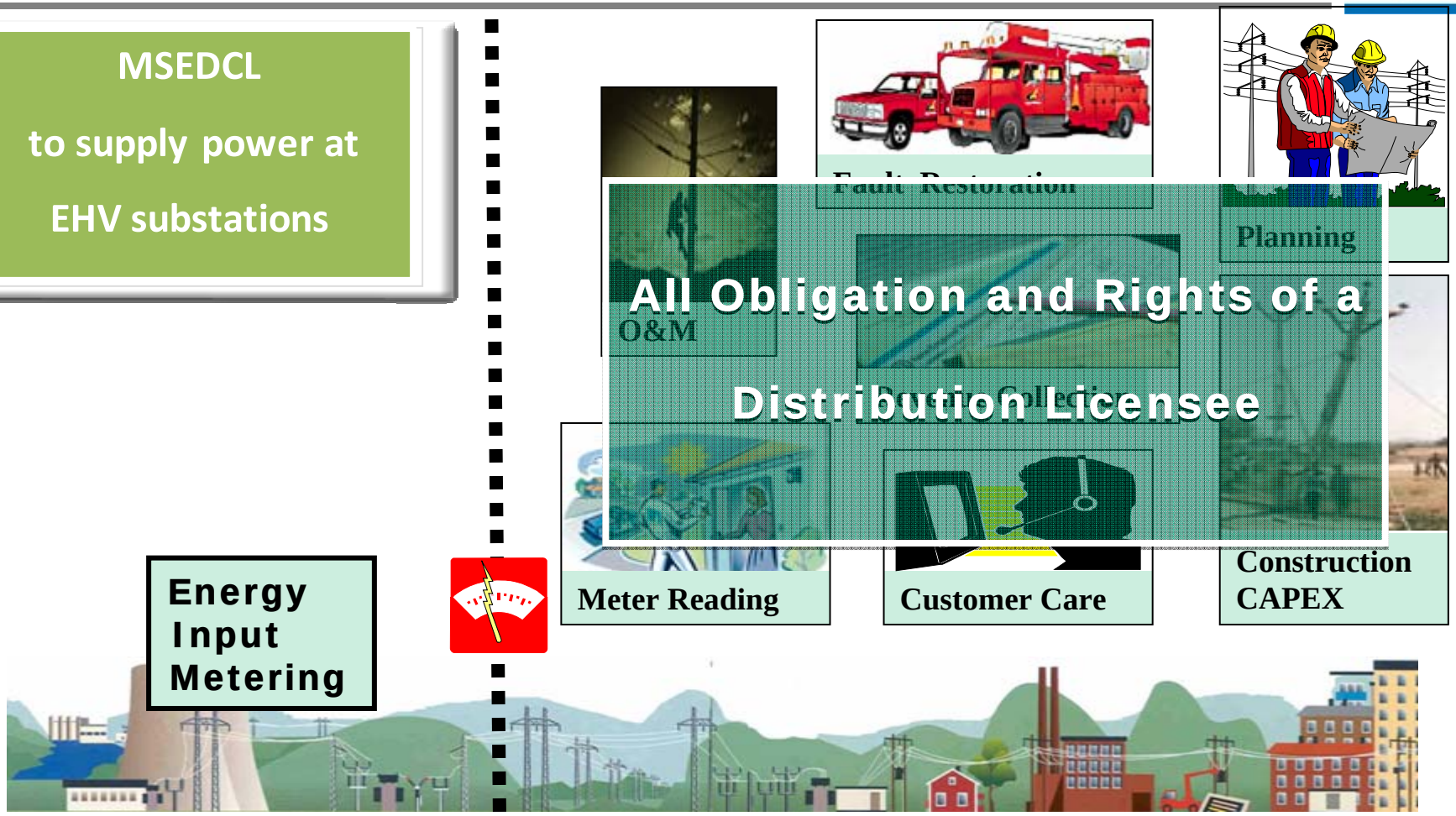


Power Distribution Franchisee

MSEDCL

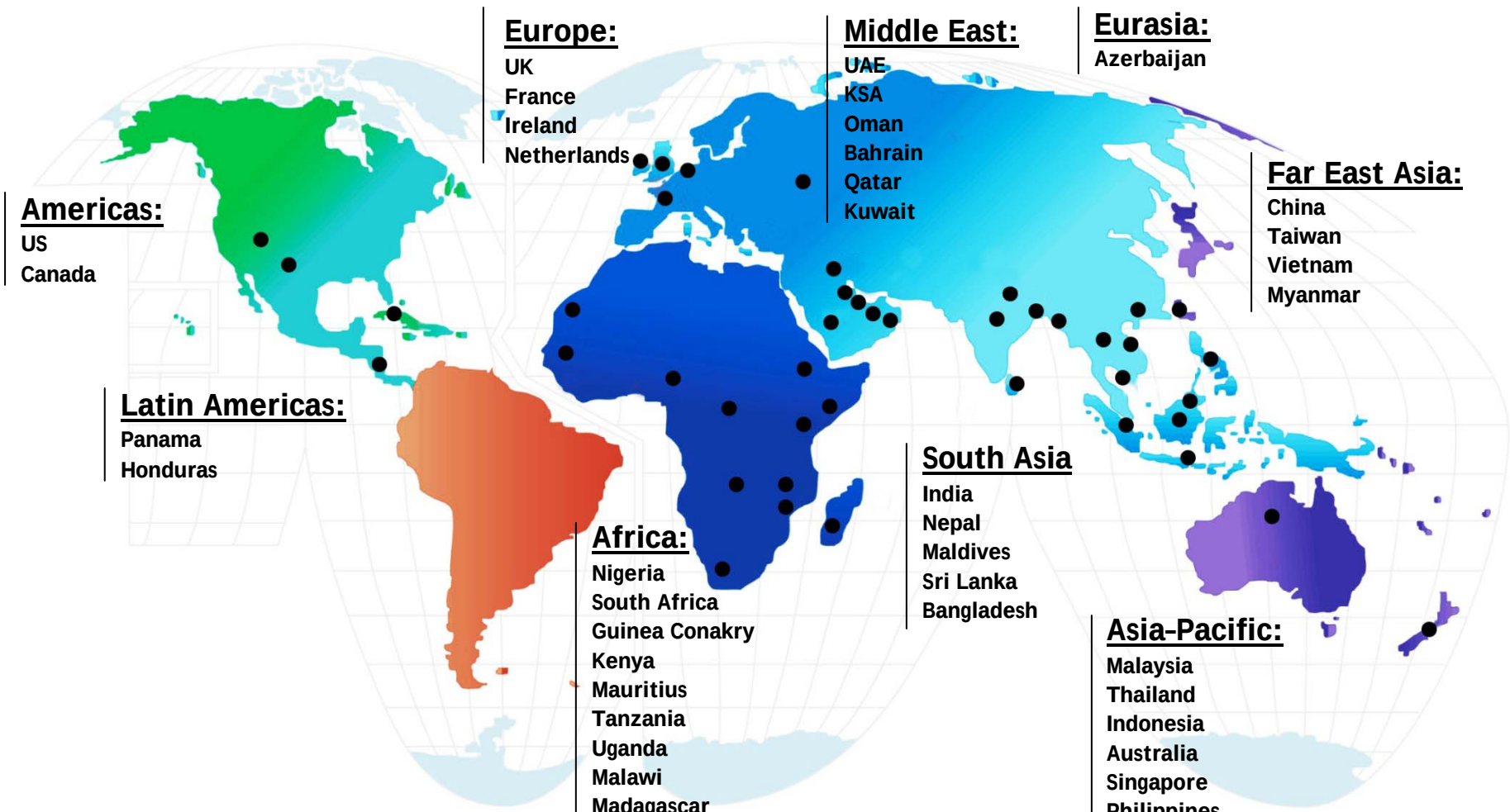
to supply power at

EHV substations



GTL has won the Electricity Distribution Franchise from MSEDCL for Aurangabad Urban Circle I & II

Execution Capability



Americas:
US
Canada

Europe:
UK
France
Ireland
Netherlands

Middle East:
UAE
KSA
Oman
Bahrain
Qatar
Kuwait

Eurasia:
Azerbaijan

Far East Asia:
China
Taiwan
Vietnam
Myanmar

Latin Americas:
Panama
Honduras

Africa:
Nigeria
South Africa
Guinea Conakry
Kenya
Mauritius
Tanzania
Uganda
Malawi
Madagascar
Mozambique
Congo B
Zambia

South Asia
India
Nepal
Maldives
Sri Lanka
Bangladesh

Asia-Pacific:
Malaysia
Thailand
Indonesia
Australia
Singapore
Philippines
Brunei
New Zealand
Cambodia

Customer Snapshot

Operators

airtel

vodafone

AIRCEL

पावरग्रिड

MAHAVITARAN
Maharashtra State Electricity Distribution Co. Ltd

Idea

الاتصالات السعودية
SAUDI TELECOM

telisma
your voice in action

etisalat

du
add life to life

BHARAT SANCHAR NIGAM LTD.

Reliance Communications
Anil Dhirubhai Ambani Group

MTC

cingular
raising the bar

中国移动通信
CHINA MOBILE

OEM's

HUAWEI

ERICSSON

Alcatel·Lucent

ZTE中兴

MOTOROLA

- Partial List of Customers
- The logos used here are the trademarks of respective companies and are used here for representation purpose only

Overview of Strategic Alliances

- In 2007, formed a strategic tie-up with Ericsson to address the Managed Network Infrastructure Services (MNS) Market in UK
- Under MNS, GTL offers Network Deployment, O&M, Infrastructure Management and Professional Services to operators like Vodafone, O_2 and MTN

- GTL entered into a engineering co-operation agreement with ZTE
- This will give GTL access to ZTE's Network Infrastructure projects in all its 120 countries of operations

- GTL has entered into a "Global Supplier Co-operation Agreement" with Huawei for worldwide co-operation in Network Services space
- As a part of this agreement, Huawei will train GTL's engineers on its various Technology platforms

Awards & Recognitions

Business Excellence

- GTL ranked # 1 Telecom Turnkey company of the year – V&D 100 in 2008, 2009 and 2010
- GTL received Ramkrishna Bajaj National Quality Award for Business Excellence
- GTL's Operations in Middle East, Africa & Canada received awards from Huawei

Corporate Governance & Excellence

- GTL Featured in S&P's ESG India Index
- GTL received "Certificate for Strong commitment" from CII ITC Center of excellence for Sustainable Development
- GTL wins "World Class Award" from International Asia Pacific Quality Organisation

Corporate Social Responsibility

- GTL has received Greentech Environment Excellence Award in 2009 and 2010
- GTL Foundation received Golden Peacock Award for Innovation in Social Responsibility
- GTL received Pegasus Award for Social Responsibility
- GTL received enterprise Asia's "Green Leadership" Award for its energy management initiatives

CSR@ Global Group

GLOBAL FOUNDATION

Education

- **Gyan IT**
  (Spreading IT literacy among rural areas)
- **KNOW**
  (Mobile Computer lab)
- **VKC**
  (Village Knowledge Center)
- **Gyan Deep**
  (Train the trainer)

Disability

- **Netra**
  (Computer Lab for Blind)
- **Talk 64**
  (Chess software for Blind)
- **Swayam**
  (Employment opportunities for Blind)
- **Samman**
  (Mobility for the disabled)

Health

- **Arogya**
  (Mobile health van in Rural Areas)
- **Emergency Medical Assistance**
  (Curative medical care)
- **Blood Donation**
  (Donate blood save life)

Community

- **Pralay**
  (Supporting victims of natural calamities)
- **Gyan Deep**
  (Counselling the street children)
- **Marathon run**
  (Participated in the sporting event to support visually challenged persons)

GTL sets aside up to one percent of it's profits towards CSR activities and encourages active employee participation

Thank You

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